









salesmark

866-431-2746 – PHONE 866-679-7895 - FAX

Manufacturer Road Specials

Manufacturers not listed are not currently offering any specials
 UPDATED
 October 22, 2024

<u>Manufacturer</u>	<u>Start Date</u>	<u>End Date</u>	<u>Details</u>
	10/1/2024	10/31/2024	<ul style="list-style-type: none"> 10% off new Fall 2024 items shown in Fall addendum (code: New PO)
	10/1/2024	11/30/2024	<ul style="list-style-type: none"> \$1,000+ orders receive free freight
	9/1/2024	10/31/2024	Small Business Saturday promo kit free gift with purchase <ul style="list-style-type: none"> Item # NBSBS-24 includes: <ul style="list-style-type: none"> 8 gift bags w/ 2 Orange Blossom Honey bath & shower gel & a 2 oz. Coconut & Honey bath & shower gel
	9/1/2024	12/31/2026	<ul style="list-style-type: none"> Free displays when filled \$200+ orders receive free testers & free freight \$400+ orders receive free sample packets
	1/1/2024	12/31/2024	<ul style="list-style-type: none"> Orders of 24 assorted bags get quantity proce \$750 - \$1,499 orders receive 15% freight cap \$1,500+ orders receive 12% freight cap
	Ongoing	Ongoing	<ul style="list-style-type: none"> \$1,000+ orders receive free freight
	1/1/2024	12/31/0224	<ul style="list-style-type: none"> \$4,000+ orders receive net 120 and free freight
	8/1/2024	11/30/2024	Christmas Dating Program <ul style="list-style-type: none"> \$1,000.00 buy in, credit must be approved. Order Dates must be August 1 through November 30, 2024 Shipments between August 15 and November 30, 2024

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- Payment Opportunities:
- 5% cash discount (check only) for payment November 10, 2024
- 3% cash discount (check only) for payment December 10, 2024
- Otherwise, payment is due net January 1, 2025
- Reorders are 2% 10th Net 30 Days
- If other terms are needed, prior approval must be given by AR Department
- If the discount date is missed, Wheeler Mfg. will not honor the discount and it becomes due January 1, 2025, for the net invoice amount.

Fall/Spring Book Program

- \$1,000.00 buy in, credit must be approved.
- Orders must ship at 2025 prices to receive any discounts.
- Orders received from 9/1/24 through 2/28/25
- Shipments beginning December 1, 2024
- Payment Opportunities:
 - 5% cash disc (check only) for payment 5/10/25
 - 2. 3% cash disc (check only) for payment 6/10/25
 - Otherwise, Payment is due Net July 1, 2025
- Orders received from 3/1/25 through 4/30/25
 - 3% cash discount (check only) for payment due June 10, 2025
 - Otherwise, payment is due Net July 1, 2025
- Orders received from May 1, 2025 & on, received 2% June 10, 2025, Net EOM
- 1/3, 1/3, 1/3 program (no discount) with 1/3 payment due June 30, 2025, 1/3 payment due July 31, 2025 and final 1/3 payment due August 31, 2025
- Reorders are 2% 10th 30 Days